

**TENNESSEE GENERAL ASSEMBLY  
FISCAL REVIEW COMMITTEE**



**FISCAL NOTE**

**HB 366**

March 25, 2011

**SUMMARY OF BILL:** Prohibits the use of color printers by state government entities, except for the printing of maps, recruitment documents for the Department of Economic and Community Development and institutions of higher learning, Department of Tourism promotional information, the Blue Book, portions of reports containing charts or graphs, and annuals or yearbooks prepared by institutions of higher learning.

**ESTIMATED FISCAL IMPACT:**

**Decrease State Revenue - Exceeds \$860,000**

**Decrease State Expenditures – Exceeds \$100,000**

**Assumptions:**

- According to the Department of Human Resources (TDHR), the Strategic Learning Solutions (SLS) Division, a fee-for-service division, utilizes color printing to meet training and development industry standards for presentation and content layout. SLS provides training to state employees and local and federal government entities. The Division utilizes color printing for training materials, marketing brochures, workbooks, facilitator guides, handouts, and job aids.
- SLS anticipates a significant decrease in its ability to secure and retain business. A loss in 50 percent of its business will result in a recurring decrease in state revenue of \$600,000 (\$1,200,000 total annual revenue x 50%).
- The Department of Environment and Conservation (TDEC) publishes The Tennessee Conservationist, a solely subscription-supported magazine. The result will be a recurring decrease in state revenue of \$260,000.
- The state will purchase fewer color printer cartridges. The number of color printer cartridges purchased annually statewide is unknown. However, the estimated decrease in state expenditures is reasonably estimated to exceed \$100,000.

**CERTIFICATION:**

The information contained herein is true and correct to the best of my knowledge.

A handwritten signature in blue ink, appearing to read "James W. White". The signature is fluid and cursive, with the first name "James" written in a smaller, more compact script than the last name "White".

James W. White, Executive Director

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